# KOLB+CO. CORPORATE FINANCE

## The right deal.

*At Kolb+Co. we know that effective strategic planning can make or break a transaction. Our many years of experience representing businesses in both buy- and sell-engagements, locally and internationally, will help you recognize the best fit for your company while maintaining the core values of your organization. We work in collaboration with your team of advisers to ensure your success.*

*Merger and acquisition services include:*

- Strategic planning
- Assistance in preparing and positioning companies for sale
- Assistance in development of target selection criteria
- Assistance in development and execution of a proactive search strategy
- Pricing assistance
- Negotiation assistance
- Due diligence
- Financial review, including an analysis of operations trends and comparison to industry standards, and identification of potential issues
- Tax structuring, including identification of tax-advantageous structuring modifications and identification of potential issues
- Technology systems review
- Preparation of projections
- Preparation of offering documents
- Analysis of financing alternatives
- Assistance in the development of a post-closing operations plan
- Continual review of target to verify strategic fit and proper pricing
- Identification of sellers/buyers
- Sales of companies/businesses

Kolb+Co.

*Beyond the Bottom Line™*